

To: *Bursa de Valori București S.A.*

Autoritatea de Supraveghere Financiară

CURRENT REPORT 61/2023

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	28.09.2023
Name of the Company	Arobs Transilvania Software S.A.
Registered Office	11 Donath Street, building M4, entrance 2, 3rd floor, ap. 28, Cluj-Napoca, Cluj, Romania
Email	ir@arobsgroup.com
Phone	+40 754 908 742
Website	www.arobs.com
Registration nr. with Trade Registry	J12/1845/1998
Fiscal Code	RO 11291045
Subscribed and paid share capital	87,129,360.9 lei
Total number of shares	871,293,609
Symbol	AROBS
Market where securities are traded	Bucharest Stock Exchange, Main Segment, Premium Category

Important events to be reported: H1 2023 Financial Results

AROBS Transilvania Software posts a consolidated turnover of 241.1 million lei in the first half of 2023, a 90% increase compared to the same period last year, normalized EBITDA of 43.3 million lei, +9% and a normalized net profit of 32.5 million lei, a 1% increase compared to the first half of 2022.

In the first six months of 2023, software services registered an increase of 83% compared to the same period last year, with a 74% contribution to turnover. The segment of software products reported a 21% increase, amid attracting new customers, its contribution to turnover being 14% in H1 2023. Also, the latest business line of the group, AROBS Systems, contributed 12% to turnover, generating revenues of 29.1 million lei. This business segment focuses on implementing hardware and software services and software products for contracting authorities in the public sector. In the first part of the year, AROBS Systems completed a hardware and software solution delivery project to consolidate the databases necessary for the operation of the Customs Integrated Informatics System components. Solutions sold in this segment generate margins between 2% and 8%.

In the first half of 2023, normalized EBITDA amounted to 43.3 million lei, representing a 9% increase compared to last year. Within this indicator, the activity of existing companies in the group until June 2022

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contributed 73%. Companies acquired since June 2022 had a 26% contribution, demonstrating efficiency in M&A processes and new projects, where innovation plays a significant role.

Note: *The consolidated financial results of the AROBS Group for the first semester of 2023 are published in RAS format (Romanian Accounting Standards). The company will publish financial results in IFRS format, starting with the preliminary financial report related to 2023, which led to certain adjustments in the accounting policy. For this reason, the company presented the normalized net result that excludes the amortization of goodwill according to the RAS accounting policy and excludes the non-cash effect generated by the Stock Option Plan programs (SOP). Accordingly, normalized EBITDA represents EBITDA without the impact of SOP programs.*

Report Availability

The results are available on the website of the company, <https://arobs.com/>, in the dedicated section “AROBS for Investors” / “Financial Results” and on the website of the Bucharest Stock Exchange, www.bvb.ro, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize one conference call in English to present the H1 2023 financial results. The conference call in English, organized for analysts and individual and institutional investors, will take place on October 2nd, 2023, at 11:00, Bucharest time. The call will be hosted by Voicu Oprean, CEO & founder of the Company, Bogdan Ciungradi, CFO, Zuzanna Kurek, IR Manager and Cristian Prevenda, IR officer.

To participate in H1 2023 results call, the interested parties are invited to contact the IR team at: ir@arobsgroup.com. Registered participants will receive, via e-mail, a confirmation with the log-in details.

Voicu OPREAN

Chairman of the Board of Directors