

To: Bursa de Valori București S.A. Autoritatea de Supraveghere Financiară

CURRENT REPORT 73/2023

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	15.11.2023
Name of the Company	AROBS Transilvania Software S.A.
Registered Office	11 Donath Street, building M4, entrance 2, 3 rd floor, ap. 28, Cluj-
	Napoca, Cluj, Romania
Email	ir@arobsgroup.com
Phone	+40 754 908 742
Website	www.arobs.com
Registration nr. with Trade Registry	J12/1845/1998
Fiscal Code	RO 11291045
Subscribed and paid share capital	87,129,360.9 lei
Total number of shares	871,293,609
Symbol	AROBS
Market where securities are traded	Bucharest Stock Exchange, Main Segment, Premium Category

Important events to be reported: Financial Results as of September 30, 2023

AROBS Transilvania Software posts a consolidated turnover of 349.8 million lei in the first nine months of 2023, a 67% increase compared to the same period last year, normalized EBITDA of 65 million lei, a 10% surge and a normalized net profit of 49.4 million lei, a 4% appreciation compared to the first nine months of 2022.

In the first nine months of 2023, software services registered a 62% increase compared to the same period in 2022, with a 76%, 266.3 million lei, contribution to turnover. The software products segment registered a 22% increase, amid attracting new clients and contributed 15%, 51.3 million lei, to the turnover. Also, the group's latest business line, AROBS Systems, contributed 9% to the turnover, generating revenues of 30.3 million lei. This business segment focuses on implementing hardware and software services for the public sector.

In the first nine months of 2023, normalized EBITDA amounted to 65 million lei, representing a 10% increase compared to the same period last year. At the level of this indicator, the activity of existing companies in the group until June 2022 contributed 74%. Companies acquired as of June 2022 had a 25% contribution.



Note: The consolidated financial results of the AROBS Group for the first semester of 2023 are published in RAS format (Romanian Accounting Standards). The company will publish financial results in IFRS format, starting with the preliminary financial report related to 2023.

Report Availability

The results are available on the website of the company, <u>https://arobs.com/</u>, in the dedicated section "AROBS for Investors" / "Financial Results" and on the website of the Bucharest Stock Exchange, <u>www.bvb.ro</u>, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize a conference call in English to present the 9M 2023 financial results. The conference call, organized for analysts and individual and institutional investors, will take place on November 20th, 2023, at 15:00, Bucharest time. The call will be hosted by Voicu Oprean, CEO & founder of the Company, Bogdan Ciungradi, CFO, Zuzanna Kurek, IR Manager and Cristian Prevenda, IR officer.

To participate in the 9M 2023 results call, the interested parties are invited to contact the IR team at: <u>ir@arobsgroup.com</u>. Registered participants will receive, via e-mail, a confirmation with the log-in details a day before the event.

Voicu OPREAN

Chairman of the Board of Directors

AROBS TRANSILVANIA SOFTWARE S.A.