

To: *Bursa de Valori București S.A.*

Autoritatea de Supraveghere Financiară

CURRENT REPORT 09/2024

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	28.02.2024
Name of the Company	AROBS Transilvania Software S.A.
Registered Office	11 Donath Street, building M4, entrance 2, 3rd floor, ap. 28, Cluj-Napoca, Cluj, Romania
Email	ir@arobsgroup.com
Phone	+40 754 908 742
Website	www.arobs.com
Registration nr. with Trade Registry	J12/1845/1998
Fiscal Code	RO 11291045
Subscribed and paid share capital	87,129,360.9 lei
Total number of shares	871,293,609
Symbol	AROBS
Market where securities are traded	Bucharest Stock Exchange, Main Segment, Premium Category

Important events to be reported: 2023 preliminary financial results

AROBS Transilvania Software posts a consolidated turnover of 428 million lei in 2023, a 43% increase compared to 2022, normalized EBITDA of 93 million lei, a 22% appreciation and a normalized net profit of 52 million lei, down 3% compared to 2022, amid the integration process of the companies acquired in the last two and a half years in the group.

In 2023, software services registered a 44% increase compared to 2022, contributing 81% to the consolidated turnover – 345 million lei. The products segment software registered a 20% increase due to attracting new clients, contributing 16% to the turnover – 71 million lei. Also, the third business line, the integrated systems segment, contributed 3% to the turnover, generating revenues of 12 million lei. This business segment focuses on implementing hardware and software services for the public sector.

Since the end of 2021, when the Bucharest Stock Exchange listing occurred, the Company has organically implemented an accelerated development strategy through greenfield investments and M&A transactions. By the end of 2023, the Company has completed nine M&A transactions, bringing together companies operating in the same industry and adding value by consolidating and expanding AROBS' areas of expertise and geographic footprint.

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In addition, on February 27, 2024, the Company announced the signing of the tenth transaction through the complete takeover of the Infobest group, specialized in the development of software solutions for automotive, telecommunications, and manufacturing, with offices in Timisoara and Leverkusen, Germany. With this acquisition, the Company aims to consolidate the group's position in Germany and the DACH region.

Report Availability

The results are available on the website of the company, <https://arobs.com/>, in the dedicated section “AROBS for Investors” / “Financial Results” and on the website of the Bucharest Stock Exchange, www.bvb.ro, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize a conference call in English to present the 2023 preliminary financial results. The conference call, organized for analysts and individual and institutional investors, will take place on March 4th, 2024, at 15:00, Bucharest time. The call will be hosted by Voicu Oprean, CEO & founder of the Company, Bogdan Ciungradi, CFO and Zuzanna Kurek, IR Manager.

To participate in the 2023 preliminary financial results call, the interested parties are invited to register [HERE](#).

Voicu OPREAN

Chairman of the Board of Directors