

To: *Bursa de Valori București S.A.*

Autoritatea de Supraveghere Financiară

CURRENT REPORT 31/2024

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	14.05.2024
Name of the Company	AROBS Transilvania Software S.A.
Registered Office	11 Donath Street, building M4, entrance 2, 3rd floor, ap. 28, Cluj-Napoca, Cluj, Romania
Email	ir@arobsgroup.com
Phone	+40 754 908 742
Website	www.arobs.com
Registration nr. with Trade Registry	J12/1845/1998
Fiscal Code	RO 11291045
Subscribed and paid share capital	87,129,360.9 lei
Total number of shares	871,293,609
Symbol	AROBS
Market where securities are traded	Bucharest Stock Exchange, Main Segment, Premium Category

Important events to be reported: Financial results for Q1 2024

AROBS Transilvania Software posts a consolidated turnover of 105 million lei in the first three months of 2024, slightly down by 5%, compared to the first quarter of 2023, normalized EBITDA of 20.6 million lei and a normalized net profit of 11.7 million lei.

In Q1 2024, revenue from software services remained almost at the same level as in the first three months of 2023, contributing 82% to revenue, respectively 86.4 million lei. The software products segment registered a 14% increase due to new customers added to the company's portfolio, its contribution to the turnover being 17%, 16 million lei. Also, the third business line, the integrated systems segment, contributed 1% to the turnover, generating revenues of 0.4 million lei in the first three months of 2024. This business segment focuses on implementing hardware and software services for the public sector.

Regarding the contribution of the companies acquired by AROBS as of 2023, in the first quarter of 2024, at the level of the turnover of the software services segment, the new companies contributed 7.2 million lei, a significant increase compared to 1,4 million lei in the first quarter of 2023. Regarding the software products division, the companies that joined the group in 2023 contributed 1.5 million lei to the turnover related to this segment.

AROBS TRANSILVANIA SOFTWARE S.A.

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The Company's management maintains the 2024 revenue and expenses budget approved by the shareholders during the annual GSM at the end of April 2024, which targets a consolidated turnover of 494.9 million lei, normalized EBITDA of 92.9 million lei and a normalized net profit of 48.8 million lei.

Report Availability

The results are available on the website of the company, <https://arobs.com/>, in the dedicated section “AROBS for Investors” / “Financial Results” and on the website of the Bucharest Stock Exchange, www.bvb.ro, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize a conference call in English to present the financial results of the Q1 2024. The conference call, organized for analysts and individual and institutional investors, will take place on May 16th, 2024, at 15:00, Bucharest time. To participate in the Q1 2024 results call, the interested parties are invited to register **HERE**.

Voicu OPREAN

Chairman of the Board of Directors