

To: *Bursa de Valori București S.A.*

Autoritatea de Supraveghere Financiară

CURRENT REPORT 09/2025

Pursuant to Law no. 24/2017 on issuers of financial instruments and market operations and to the Romanian Financial Supervisory Authority Regulation no. 5/2018 on issuers and operations with securities, as subsequently amended and supplemented and the provisions of Article 99 of the Bucharest Stock Exchange Code, Title II, Issuers and Financial Instruments.

Date of report	27.02.2025
Name of the Company	AROBS Transilvania Software S.A.
Registered Office	11 Donath Street, building M4, entrance 2, 3rd floor, ap. 28, Cluj-Napoca, Cluj, Romania
Email	ir@arobsgroup.com
Phone	+40 754 908 742
Website	www.arobs.com
Registration nr. with Trade Registry	J12/1845/1998
Fiscal Code	RO 11291045
Subscribed and paid share capital	104,555,233 lei
Total number of shares	1,045,552,330
Symbol	AROBS
Market where securities are traded	Bucharest Stock Exchange, Main Segment, Premium Category

Important events to be reported: 2024 preliminary financial results

AROBS Transilvania Software reports a **preliminary consolidated turnover of RON 412 million in 2024, 2% above the revenue and expense budget revised in Q3 2024, EBITDA of RON 60 million, +11% compared to the revised budget, and a net profit of RON 22 million, exceeding the revised budget by 21%**, a consistent performance in a year marked by economic and market challenges for technology companies.

In **Q4 2024**, the Group achieved its **best results of the year, recording the highest quarterly turnover of 2024, which exceeded the turnover from Q4 2023**. Additionally, in Q4 2024, AROBS registered a **12% increase in EBITDA compared to Q3 2024 and a 4% increase compared to Q4 2023**.

Regarding the performance of the group's business segments, the **"Software Services" segment** generated revenues of **RON 325 million** in 2024, representing 79% of the total turnover. **Revenues** from the second business segment, **"Software Products," grew by 14% compared to 2023, reaching RON 81 million** in 2024, accounting for 19% of total turnover. This growth highlights the importance of AROBS' diversified business model, which is structured across three business lines.

The **"Integrated Systems" segment**, represented by **AROBS Systems**, recorded revenues of **RON 7 million** but remained affected by the postponement of several digitalization projects in which the company was

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involved. This was one of the main factors contributing to the overall decline in turnover in 2024. However, the company sees **significant growth potential in this segment** and anticipates that contract awarding decisions for the remaining projects where AROBS has been selected will take place in the first half of this year.

Alongside consolidation and operational optimization efforts, the **Group maintained its strategic direction in innovation and technological development throughout 2024**, implementing various projects across AROBS' companies. The company **adopted an innovative and progressive approach to integrating emerging technologies** such as machine learning, artificial intelligence, big data and others into its solutions.

In this context, AROBS aims to **continue developing relevant technology products and solutions for the European market and beyond**. Moreover, in 2025 and the coming years, AROBS will focus on **expanding its international presence through acquisitions, opening new sales offices and delivery centers**, consolidating existing partnerships, and exploring new growth opportunities in Europe and the U.S.

Furthermore, as artificial intelligence and automation become increasingly embedded in business processes, the group will continue to invest in these areas, recognizing their impact on efficiency and the expansion of its solutions.

Report Availability

The results are available on the website of the company, <https://arobs.com/>, in the dedicated section “AROBS for Investors” / “Financial Results” and on the website of the Bucharest Stock Exchange, www.bvb.ro, symbol: AROBS, as well as are attached to this current report.

Investor Call

The management will organize a conference call in English to present the 2024 preliminary financial results. The conference call, organized for analysts and individual and institutional investors, will take place on March 3rd, 2025, at 03:00PM, Bucharest time. The call will be hosted by Voicu Oprean, CEO & founder of the Company, Bogdan Ciungradi, CFO and Zuzanna Kurek, IR Manager.

To participate in the 2024 preliminary financial results call, the interested parties are invited to register **HERE**.

Voicu OPREAN

Chairman of the Board of Directors